

FCD Intern Applications Engineer

Responsibilities & Requirements:

Responsibilities

- Assist the Commercial Operations teams to respond to requests for a quotation by evaluating customers' valve or valve automation requirements and provide quotation responses by sizing, specifying and pricing valves and/or actuators in accordance with customers' specifications.
- Main valve and actuator brands the successful candidate will be working on, are the followings: Valtek, Kämmer, Valbart, Argus, Limitorque, Durco, Atomac and Worcester.
- Assist in the preparation of technically sound and cost-effective quotations in order to contribute to obtaining related sales and bookings growth.
- Prepare detailed, complete and correct purchase orders for proper entry into our respective manufacturing operations.
- Maintain frequently product, customer and quotation database.
- Usage of Flowserve softwares like CPQ, Perf!Nxt, FlowForce, etc...

Requirements:

- Must be ready, willing and able to join Senior colleague to join meetings with customers.
- Develop a keen understanding of the Flowserve valve and valve automation product lines and their respective operations to enhance application engineering, quotation generation, project management and sales support efforts.
- Develop collaborative relationships with respective Flowserve sales and operations' organizations to more effectively coordinate booking's growth and resolve issues for the duties of assigned role.
- Comply with Corporate goals, objectives and policies.
- Communicate effectively with other team members in Commercial Operations to maximize the knowledge transfer within the team.

In case you are interested in the position, please send your application to kivanov@flowserve.com email address.